

SUMMER SCHOLARS PROJECTS

PROJECT CATEGORY:

MedTech

STARTUP:

Mesh Suture, Inc (MSi)

CONTACT:

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PROJECT TITLE:

Business Development Intern

PROJECT DESCRIPTION:

MSi is a privately owned Chicago-based medical device company. We are bringing to market the world's first and only "mesh suture", a simple and elegant suture device branded Duramesh™. The Duramesh™ non-absorbable polypropylene mesh suture is intended for use in deep tissue surgical closures to mitigate tissue tearing. MSi was founded by Dr. Gregory Dumanian, the inventor of the Duramesh device, the Company's Medical Officer, and the Chief of Plastic Surgery at Northwestern University's Feinberg School of Medicine. MSi is currently commercializing its proprietary device in the US, EU, UK and other global markets.

JOB EXPECTATIONS:

MSi is offering a Business Development Internship. You will assist the commercialization team to:

- Find sales opportunities, update the company's Customer Resource Management (CRM) tool, draft social media strategies, and develop sales collateral
- Develop models for the fabrication, forecasting, inventory management, and order fulfillment of Duramesh.

DESIRED EXPERIENCE:

- Energetic and productive self-starter who enjoys thinking creatively and strategically to solve varied problems
- Mature, respectful, trustworthy, and dedicated individual
- Ability to function within a small team that is deeply motivated and highly productive
- Rising junior or rising senior

TIME COMMITMENT:

The Business Development Internship is for 8 weeks with flexible dates over the summer. This will primarily be virtual; however, there will be occasional on-site visits to work with the COO in Santa Monica, CA.

TRAINING MENTORING:

The Business Development Intern will report directly to the COO (an NU graduate). You will have a front-row seat to a fast-paced, high-growth company environment, and your work will tangibly affect both the Company and patient care. You will have one-on-one daily morning meetings with the COO and attend weekly executive level meetings as well as weekly breakout meetings with the manufacturing and commercialization teams.

At the end of the internship, you will have an exit interview where the COO will provide you with constructive feedback on your performance over the summer. The intern will also be given the opportunity to offer recommendations for improving MSI's internship program.